TOOL QUALIFIER & SALES TOOL

THE QUESTIONS AND SPECIFICATIONS YOU NEED TO KNOW!

Intended for Inside Sales, Outside Sales and Service Departments
This booklet is designed to provide customers, sales and service team members with the questions they need in order to prepare an effective quote, or as a guide in selecting the right tool and accessories for the job.

Use the forms found in this booklet as a guideline and any one of our experienced sales or service team members will be happy to help you find the tool you’re looking for.
Pneumatic Tool Qualification Questionnaire

Company Name: ________________________________________  
Contact: ____________________________  Phone:___________________

Current Customer          New Customer                  
                Distributor                      End User

For a **Chipping Hammer**, you need to know:

1. ☐ New    ☐ Rebuilt

2. Length of stroke   1"  2"  3"  4"
   ☐ ☐ ☐ ☐

3. Gooseneck / 4-bolt / D-Handle (Inside Trigger / Outside Trigger)

4. Shank: Hex (.580) / Round (.680)

5. Retainer Type (Solid Oval / Solid Round / Quick Change)

6. Describe application and frequency of use

7. What tool does the customer currently use?

8. Preferred brand / Model No.

**Suggested Accessories:**

- OIL-085 Air Tool Oil
- 0-R Air Line Lubricator
- Air Hoses
- L-1-WHIP or MP-4HW
- L-3-WHIP or MP-4HW-0.500
- 1194-2 Retainer Spring
- Chisels
- TX-SLCI Safety Lock Cables
- Safety Lock Clips (AC1)
- S7F Single Moisture Separator
- ☐ Would you like a parts print with the tool?

**Notes:**

**Suggested tool:**

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![Diagram of a Chipping Hammer](image-url)
Pneumatic Tool Qualification Questionnaire

Company Name: ________________________________________
Contact: ____________________________ Phone:___________________
Current Customer          New Customer                  
Distributor                      End User

For a Clay Digger, you need to know:

1. [ ] New      [ ] Rebuilt

2. Weight class (20 lb / 30 lb) ________________________________

3. D-Handle / Trencher Handle ________________________________

4. Shank size (3/4" x 2-3/4" Sq.; 7/8" x 3-1/4" Hex; 1" x 4-1/4" Hex) ________________

5. Type of retainer (Screw-On / Latch Type) ________________________________

6. Chisels / Clay spade ________________________________

7. Describe application ________________________________

8. What tool does the customer currently use? ________________________________

9. Preferred brand / Model No. ________________________________

Suggested Accessories:
- OIL-085 Air Tool Oil
- 1-R Air Line Lubricator
- Air Hoses
- Whip Hose
- Retainer Parts If Latch Type
- Spade Bits / Chisels
- Retainer Parts If Screw-on Type
- TX-SLCI Safety Lock Cables / Whip Checks / Safety Lock Clip (AC1)
- S7F Single Moisture Separator
- Would you like a parts print with the tool?

Notes: __________________________________________________________

Suggested tool: ________________________________________________

Shank size measured across the flats.
Pneumatic Tool Qualification Questionnaire

Company Name: ________________________________________  Current Customer □  New Customer □
Contact: ________________________________________  Phone: ____________________  Distributor □  End User □

For Drills (Large), you need to know:

1. □ New  □ Rebuilt

2. Type of chuck:
   - Wood Borer (1/2", 5/8", 3/4")
   - Morse Taper (1mt, 2mt, 3mt, 4mt, 5mt)
   - Square Drive: Male or Female (1/2", 5/8", 3/4", 1", 1-1/4", 1-1/2")

3. RPM needed (based on drill bit diameter & material) ____________________________

4. Maximum or largest size bit/reamer used ____________________________

5. Reversible / Non-Reversible ____________________________

6. Type of throttle (Roll / Lever / Remote Control) ____________________________

7. Horsepower ____________________________

8. Describe application and frequency of use ____________________________

9. What tool does the customer currently use? ____________________________

10. Preferred brand/ Model No. ____________________________

Suggested Accessories:
- OIL-085 Air Tool Oil
- 1-R Air Line Lubricator
- Air Hose
- Whip Hose
- CP / Universal Coupler
- Safety Lock Clip (AC1)
- S7F Single Moisture Separator
- Would you like a parts print with the tool?

Notes: ____________________________

Suggested tool: ____________________________
Pneumatic Tool Qualification Questionnaire

Company Name: ________________________________________
Contact: ____________________________ Phone: _____________________
Current Customer          New Customer                  
Distributor                      End User

For Drills (Corner), you need to know:

1. ☐ New ☐ Rebuilt
2. Morse Taper size (1mt, 2mt, 3mt, 4mt, 5mt) or Chuck Size ________________
3. RPM needed (based on drill bit diameter & material) _______________________
4. Maximum or largest size bit/ reamer used ________________________________
5. Reversible or Non-Reversible __________________________________________
6. Horsepower __________________________________________________________
7. Describe application and frequency of use ______________________________
8. What tool does the customer currently use? ______________________________
9. Preferred brand/ Model No. ____________________________________________

Suggested Accessories:
☐ OIL-085 Air Tool Oil
☐ 1-R Air Line Lubricator
☐ Air Hose
☐ Whip Hose
☐ Plug / CP Fittings / Universal Couplers
☐ S7F Single Moisture Separator
☐ Safety Lock Clips (AC1)
☐ Would you like a parts print with the tool?

Notes: __________________________________________________________________

Suggested tool: __________________________________________________________________

FEATURE:
Integral feed screw to drive the bit into the material, as well as to assist in removal of broken drill bits.
Pneumatic Tool Qualification Questionnaire

Company Name: ________________________________________

Contact: ____________________________ Phone:___________________

Current Customer          New Customer
Distributor                      End User

For Drills (Small), you need to know:

1.  [ ] New  [ ] Rebuilt

2.  Configuration (Pistol / Angle / Inline) ________________________________

3.  Chuck capacity ________________________________

4.  RPM needed (based on drill bit diameter & material) ________________________________

5.  Reversible / Non-Reversible ________________________________

6.  Horsepower ________________________________

7.  Describe application and frequency of use ________________________________

8.  What tool does the customer currently use? ________________________________

9.  Preferred brand / Model No. ________________________________

Suggested Accessories:

- OIL-085 Air Tool Oil
- Mini-Lube Oiler
- Air Hose
- Small Whip Hose
- 360 Degree Swivel
- Filter and/or Regulator
- Plugs / Couplers
- 029 Jobber Twist Drill Set
- QC50 1/4” Quick Change Chuck
- Replacement Chuck
- Would you like a parts print with the tool?

Notes: ____________________________________________________________

Suggested tool: ____________________________________________________

Angle Drill

Inline Drill

Pistol Style Drill
Pneumatic Tool Qualification Questionnaire

Company Name: ____________________________  Current Customer ☐  New Customer ☐
Contact: ____________________________ Phone: ______________________  Distributor ☐  End User ☐

For a Die Grinder, you need to know:

1. ☐ New  ☐ Rebuilt

2. Type of grinder (Straight / Angle / Extended / Extended Angle) ____________________________

3. Collet Type (2 Piece / 3 Piece) ____________________________

4. Collet Size (1/8", 1/4", 3/8") ____________________________

5. RPM ____________________________

6. Preferred horsepower ____________________________

7. Accessory used in tool / size ____________________________

8. Describe application and frequency of use ____________________________

9. What tool does the customer currently use? ____________________________

10. Preferred brand / Model No. ____________________________

Suggested Accessories:
- ☐ OIL-085 Air Tool Oil
- ☐ Mini-Lube Oiler
- ☐ Small Whip Hose
- ☐ Filter and/or Regulator
- ☐ Collets / Nuts
- ☐ Would you like a parts print with the tool?

Notes: ____________________________

Suggested tool: ____________________________
Pneumatic Tool Qualification Questionnaire

Company Name: ________________________________________
Contact: ____________________________ Phone:___________________

For a **Grinder**, you need to know:

1. [ ] New  [ ] Rebuilt
2. Type of grinder (Vertical / Straight / Angle) ____________________________
3. Spindle thread size ____________________________
4. Size / Type of grinding wheel ____________________________
5. RPM of grinder wheel ____________________________
6. Describe application and frequency of use ____________________________
7. Preferred horsepower ____________________________
8. Wheel:
   - [ ] Arbor Hole  [ ] Type 27 with 5/8" x 11 Hub
   - [ ] Cone  [ ] Type 27 with 7/8" Through Hole
9. What tool does the customer currently use? ____________________________
10. Preferred brand / Model No. ____________________________

*Suggested Accessories:*
- [ ] OIL-085 Air Tool Oil
- [ ] 0-R Air Line Lubricator
- [ ] Air Hose
- [ ] Whip Hose
- [ ] Grinding Wheels
- [ ] Wheel Guard
- [ ] Wrenches & Retaining Nuts
- [ ] Plugs / Couplers / CP Fittings
- [ ] TX-SLC1 Safety Lock Cable
- [ ] S7F Single Moisture Separator
- [ ] Would you like a parts print with the tool?

*Notes:*

*Suggested tool:*

![Diagram of grinder tools with specifications]
Pneumatic Tool Qualification Questionnaire

For a **Hoist**, you need to know:

1. [ ] New  [ ] Rebuilt
2. Capacity of hoist (1/4 ton, 1/2 ton, 1 ton, 2 ton, etc.) __________________________
3. Type of chain __________________________

**DEFINITIONS:**
- Link Chain = like log chain
- Roller Chain = like bicycle chain
- Cable Hoist = like steel cable (Rebuilt Ingersoll-Rand only)

4. Distance of lift in feet __________________________

**KEEP IN MIND:**
Most 1 ton, 2 ton & 3 ton units require double the length of chain to create lift

5. Type of control (Rope / Pendant) __________________________
6. Top hook / Trolley mount / Tractor mount __________________________
7. Chain Bag ( Y / N ) __________________________
8. Describe application __________________________
9. What hoist does the customer currently use? __________________________
10. Preferred brand / Model No. __________________________

**Suggested Accessories:**
- [ ] OIL-085 Air Tool Oil
- [ ] Air Hose
- [ ] Filter / Regulator / Lubricator
- [ ] S7F Single Moisture Separator
- [ ] Trolley
- [ ] Beam Clamp
- [ ] Would you like a parts print with the tool?

**Notes:** __________________________

**Suggested tool:** __________________________
Pneumatic Tool Qualification Questionnaire

Company Name: ________________________________________
Contact: ____________________________ Phone: _____________________

Current Customer          New Customer
Distributor                      End User

For an Impact Wrench, you need to know:

1. ☐ New ☐ Rebuilt

2. Configuration (Pistol / Angle / Straight)

3. Handle (Inside trigger / Outside trigger)

4. Anvil / Square / Spline / Other drive size

5. Retainer type (Friction Ring / Pin-Type / Through Hole)

6. Torque Range

7. Torque specification of the fastener or application

8. (Automotive / Industrial)

9. Describe application and frequency of use

10. What tool does the customer currently use?

11. Preferred brand / Model No.

Suggested Accessories:
☐ OIL-085 Air Tool Oil
☐ Air Hoses: 1/2", 3/4", 1"
☐ Whip Hose
☐ 360 Degree Swivel
☐ Impact Sockets
☐ Socket Retainers
☐ S7F Single Moisture Separator
☐ TX-SLCI Safety Lock Cables
☐ Would you like a parts print with the tool?

Notes:

Suggested tool:

Ex. of Outside Trigger

Ex. of Inside Trigger

Pistol Grip Impact

Straight Impact

Angle Impact

Through Hole Type Anvil

Pin Type Anvil

Friction Ring Type Anvil
Pneumatic Tool Qualification Questionnaire

For a Nutrunner, you need to know:

1. [ ] New  [ ] Rebuilt
2. Pistol Grip / Right Angle / Inline _________________
3. Square Drive size _________________
4. Torque specification of the fastener or application _________________
5. RPM needed _________________
6. Reversible / Non-Reversible _________________
7. Stall / Clutched / Torque Control / Shut-Off _________________
8. Fastener or application information _________________
9. Describe application and frequency of use _________________
10. What tool does the customer currently use? _________________
11. Preferred brand / Model No. _________________

Suggested Accessories:
- [ ] OIL-085 Air Tool Oil
- [ ] 1-R Air Line Lubricator
- [ ] Air Hose
- [ ] Whip Hose
- [ ] 360 Degree Swivel
- [ ] Sockets
- [ ] Socket Retainers
- [ ] Plugs / CP Fittings / Universal Couplers
- [ ] Would you like a parts print for the tool?

Notes: _________________

Suggested tool: _________________
Pneumatic Tool Qualification Questionnaire

Company Name: ________________________________________  
Contact: ____________________________ Phone:___________________

Current Customer  New Customer
Distributor                      End User

For a **Pavement Breaker**, you need to know:

1. [ ] New  [ ] Rebuilt

2. Select Pound class and Shank size:
   - [ ] 30 lb. (7/8" x 3-1/4"; 1" x 4-1/4")
   - [ ] 40 lb. (1" x 4-1/4")
   - [ ] 60 lb. (1-1/8" x 6"; 1-1/4" x 6")
   - [ ] 90 lb. (1-1/8" x 6"; 1-1/4" x 6")

3. What model does the customer currently use? ____________________________

4. Preferred brand / Model No. ____________________________

**Suggested Accessories:**

- [ ] OIL-085 Air Tool Oil
- [ ] 3-R Air Line Lubricator w/ CP Fittings
- [ ] AH-5 50ft 3/4" Air Hose
- [ ] Chisels
- [ ] CP / Universal Couplers
- [ ] TX-SLCI Safety Lock Cable
- [ ] Safety Lock Clip (AC1)
- [ ] S7F Single Moisture Separator
- [ ] Air Manifold / Tank
- [ ] Would you like a parts print with the tool?

**Notes:** ____________________________________________

**Suggested tool:** ____________________________________________

Shank size measured across the flats.

Example 7/8" x 3-1/4"

7/8" x 3-1/4" Shank Size

1" x 4-1/4" Shank Size

1-1/8" x 6" Shank Size

1-1/4" x 6" Shank Size

90 lb. Pavement Breaker
Pneumatic Tool Qualification Questionnaire

Company Name: ________________________________________
Contact: ____________________________Phone:___________________

Current Customer          New Customer                  
                Distributor                      End User

For a **Pulsus Tool**, you need to know:

1.   [ ] New    [ ] Rebuilt
2. Configuration (Pistol / Inline) __________________________________________
3. Type of joint being assembled (Hard / Medium / Soft)¹ ____________________
4. Size of square drive or 1/4" hex _________________________________________
5. Shut-Off / Non Shut-Off _________________________________________________
6. Torque specification of the fastener or application _________________________
7. Describe application _____________________________________________________
8. What tool does the customer currently use? _________________________________
9. Preferred brand / Model No. ______________________________________________

**Suggested Accessories:**
- [ ] OIL-085 Air Tool Oil
- [ ] Air Line Lubricator
- [ ] Air Hose
- [ ] Whip Hose
- [ ] Impact Sockets
- [ ] Plugs / Couplers
- [ ] S7F Single Moisture Separator
- Would you like a parts print with the tool?

**Notes:** __________________________________________________________________

**Suggested tool:** __________________________________________________________________

**¹ DEFINITIONS:**
- Hard Joints are defined as a joint in which it takes the fastener less than 30° turn to get the fastener from fitting snugly to reaching torque.
- Medium Joints are defined as joint in which it takes anywhere from 30° to 720° to get from fitting snugly to reaching torque.
- Soft Joints are defined as a joint in which it takes the fastener more than a 720° turn, or two full rotations, to get from fitting snugly to reaching torque.
Pneumatic Tool Qualification Questionnaire

Company Name: ________________________________________  Current Customer □  New Customer □
Contact: ____________________________  Phone:___________________
Distributor □  End User □

For a Rivet Buster, you need to know:

1. □ New  □ Rebuilt

2. Length of stroke (4", 6", 8", 9", 11")________________________________________

3. D-Handle / Standard open gooseneck handle / T-Handle ______________________

4. Standard or jumbo shank accessories* ______________________________________

5. Removable / Non Removable piston _______________________________________


7. Are you removing rivets? If so, try a 276-AC Side Cut Chisel.

8. Weight (if known) _________________________________________________________

9. Describe application _______________________________________________________

10. What tool does the customer currently use? _________________________________

11. Preferred brand / Model No. _______________________________________________

Suggested Accessories:
- OIL-085 Air Tool Oil
- Air Line Lubricator
- Air Hose: 1/2", 3/4", 1"
- L-3-WHIP Whip Hose
- MP-4HW-0.500 Whip Hose Assembly
- Chisels
- CP / Universal Coupler
- Upper & Lower Sleeves / Bumpers / Springs
- S7F Single Moisture Separator
- Would you like a parts print with the tool?

Notes:________________________________________________________________________

Suggested tool:_______________________________________________________________
Pneumatic Tool Qualification Questionnaire

Company Name: ________________________________________ Current Customer □ New Customer □
Contact: ____________________________ Phone:___________________ Distributor □ End User □

For a Compression Riveter, you need to know:

1. □ New □ Rebuilt
2. Type of riveter (Alligator / C-Type) __________________________
3. Single Cylinder or Tandem __________________________
4. Reach & gap (if C-Type) / Reach only (if Alligator) __________________________
5. Type of rivet (Solid / Semi-Tubular) __________________________
6. Material of rivet (Steel / Aluminum) __________________________
8. Type head (Brazier / Mod. Brazier / Universal / Oval / Domed) __________________________
9. Mfg. part number of rivets (if available) __________________________
10. Do you have samples of rivets and materials to be riveted? __________________________
11. Application photo or design specs. __________________________
12. Overall length of rivet __________________________
13. Length under the head __________________________
14. Crushed height __________________________
15. Combined material thickness __________________________
16. Describe application __________________________
17. What tool does the customer currently use? __________________________
18. Preferred brand/ Model No. __________________________

Suggested Accessories:
- Air Hose: 3/8" & 1/2"
- Whip Hose
- Filter / Regulator & Lubricator
- Balancers / Tool Hanger
- Rivet Sets / Shims
- Would you like a parts print with the tool?

Notes: ____________________________________________

Suggested tool: ______________________________________

C-Type Compression Riveter

Alligator Type Compression Riveter
Pneumatic Tool Qualification Questionnaire

Company Name: ________________________________________  Current Customer ☐  New Customer ☐  Distributor ☐  End User ☐
Contact: ____________________________  Phone:___________________

For a **Pull-Type, POP Type** or **Blind Type Riveters**, you need to know:

1. ☐ New  ☐ Rebuilt
2. Diameter of rivet (Size of hole drilled for rivet / Material thickness) ________________
3. Rivet material *(i.e. Body/Mandrel Material)* Steel/Steel; Alum./Steel ________________
4. Type of rivet (Magnagrip / Monobolt / Blind) ________________
5. Mandrel collection system Y / N ________________
6. Stroke length if known ________________
7. Lbs of pulling force if known ________________
8. Describe application and frequency of use ________________
9. What tool does the customer currently use? ________________
10. Preferred brand / Model No. ________________

**Suggested Accessories:**
- ☐ Air Hose: 1/4" & 3/8"
- ☐ Filter / Regulator & Lubricator
- ☐ Jaw Lube
- ☐ Extra Jaws
- ☐ Plugs / Couplers
- ☐ Would you like a parts print with the tool?

**Notes:** ________________

**Suggested Tool:** ________________
Pneumatic Tool Qualification Questionnaire

Company Name: ________________________________________
Contact: ____________________________Phone:___________________

Current Customer          New Customer                  
                Distributor                      End User

For a Rivnut Tool, you need to know:

1. ☐ New   ☐ Rebuilt
2. Pistol / Inline / Pneudraulic ____________________________
3. Configuration (Spin - Spin / Spin - Pull - Spin) ____________
4. Thread size of rivnut ________________________________
5. Material rivnut is made of (Aluminum / Steel / Brass / Stainless) ____________
6. Description of rivnut (Thinwall / Thickwall / Plusnut / Hex Body) ______________
7. Number of rivnuts being set per shift / day ________________________________
8. Describe application and frequency of use___________________________
9. Preferred brand / Model No. _______________________________________

Suggested Accessories:
☐ OIL-085 Air Tool Oil
☐ Air Hose: 1/4" & 3/8"
☐ Whip Hose
☐ 360 Degree Swivel
☐ Filter / Regulator & Lubricator
☐ Plugs / Couplers
☐ Extra Mandrels (Recommended for Spin-Spin type)
☐ Would you like a parts print with the tool?

Notes: _______________________________________________________

Suggested tool: _____________________________________________

Spin-Spin Type Rivnut Tool
*Consider purchasing extra mandrels

Spin-Pull-Spin Type Rivnut Tool

Enlarged view of a Rivnut
For a **Rock Drill**, you need to know:

1.  [ ] New  [ ] Rebuilt
2.  Select Pound class and Shank size:
   - 9 lb (9/16" Hex or 3/4" Round)
   - 15 lb (7/8" x 3-1/4")
   - 22 lb / 30 lb (7/8" x 3-1/4"; 7/8" x 4-1/4")
   - 40 lb / 50 lb / 60 lb (7/8" x 3-1/4"; 7/8" x 4-1/4"; 1" x 4-1/4")
3.  Diameter and depth of hole to be drilled __________________________
4.  Material(s) being drilled __________________________
5.  What tool does the customer currently use? __________________________
6.  Preferred brand / Model No. __________________________

**Suggested Accessories:**
- OIL-085
- 3-R Inline Lubricator w/ CP Fittings
- AH-5 Air Hose
- Whip Hose
- Rock Drill Steels
- Threaded Rock Bits - Steel
- Carbide Tipped Drill Bits
- S7F Single Moisture Separator
- Safety Lock Clip (AC1)
- Would you like a parts print with the tool?

**Notes:**

**Suggested tool:**

**For Hand Drills and Roto-Hammers**

- 9/16" Hex Shank
- 3/4" Round Shank

**60 lb. Rock Drill**

- 7/8" x 3-1/4" Shank Size
- 7/8" x 4-1/4" Shank Size
- or 1" x 4-1/4" Shank Size
Pneumatic Tool Qualification Questionnaire

Company Name: ________________________________________  Current Customer ☐  New Customer ☐
Contact: ____________________________  Phone:___________________  Distributor ☐  End User ☐

For a Sander, you need to know:

1. ☐ New  ☐ Rebuilt

2. Type of sander:
   (Angle / Pistol Style / Palm / Belt (3/8" x 13"; 3/4" x 20-1/2"; 1-3/16" x 21")

3. Size of sander pad (4", 5", 7") (If Palm / Angle / Pistol)

4. RPM of sander

5. Description of application

6. Preferred horsepower

7. Spindle thread

8. Frequency of use or special considerations

9. What tool does the customer currently use?

10. Preferred brand / Model No.

Suggested Accessories:

- OIL-085 Air Tool Oil
- O-R Inline Lubricator
- Mini-Lube Oilers
- Air Hose
- Small Whip Hose
- Filter / Regulator / Lubricator
- Replacement Backing Pads / Fiber Discs
- Replacement Sanding Belts
- Plugs / Couplers
- Would you like a parts print with the tool?

Notes: __________________________________________________________________________

Suggested tool: ____________________________________________________________________

Belt Sander  Angle Sander  High-Speed Sander  Palm Sander
Pneumatic Tool Qualification Questionnaire

Company Name: ________________________________________
Contact: ____________________________ Phone:___________________

Current Customer          New Customer
Distributor                      End User

For a **Scaling Hammer / Needle Scaler**, you need to know:

1. [ ] New [ ] Rebuilt

2. Chisel Type / Needle Type ____________________________

3. Handle type (Push Throttle / Lever / Gooseneck / Offset / Long Reach) _________

4. Chisel shank (100 / 200 / 300) ____________________________

5. Describe application and frequency of use ____________________________

6. What tool does the customer currently use? ____________________________

7. Preferred brand / Model No. ____________________________

**Suggested Accessories:**
- [ ] OIL-085 Air Tool Oil
- [ ] 0-R Air Line Lubricator
- [ ] Air Hose
- [ ] Whip Hose
- [ ] 360 Degree Swivel
- [ ] TX-SLCI Safety Lock Cables
- [ ] Extra Retainer Parts
- [ ] Replacement Needles
- [ ] Replacement Chisels
- [ ] Replacement Pistons (Triplex Scaler)
- [ ] Plugs / Couplers / CP Fittings
- [ ] Would you like a parts print with the tool?

**Notes:** ___________________________________________

**Suggested tool:** __________________________________

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For a **Scaling Hammer / Needle Scaler**, you need to know:

1. [ ] New [ ] Rebuilt

2. Chisel Type / Needle Type ____________________________

3. Handle type (Push Throttle / Lever / Gooseneck / Offset / Long Reach) _________

4. Chisel shank (100 / 200 / 300) ____________________________

5. Describe application and frequency of use ____________________________

6. What tool does the customer currently use? ____________________________

7. Preferred brand / Model No. ____________________________

**Suggested Accessories:**
- [ ] OIL-085 Air Tool Oil
- [ ] 0-R Air Line Lubricator
- [ ] Air Hose
- [ ] Whip Hose
- [ ] 360 Degree Swivel
- [ ] TX-SLCI Safety Lock Cables
- [ ] Extra Retainer Parts
- [ ] Replacement Needles
- [ ] Replacement Chisels
- [ ] Replacement Pistons (Triplex Scaler)
- [ ] Plugs / Couplers / CP Fittings
- [ ] Would you like a parts print with the tool?

**Notes:** ___________________________________________

**Suggested tool:** __________________________________

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For a **Scaling Hammer / Needle Scaler**, you need to know:

1. [ ] New [ ] Rebuilt

2. Chisel Type / Needle Type ____________________________

3. Handle type (Push Throttle / Lever / Gooseneck / Offset / Long Reach) _________

4. Chisel shank (100 / 200 / 300) ____________________________

5. Describe application and frequency of use ____________________________

6. What tool does the customer currently use? ____________________________

7. Preferred brand / Model No. ____________________________

**Suggested Accessories:**
- [ ] OIL-085 Air Tool Oil
- [ ] 0-R Air Line Lubricator
- [ ] Air Hose
- [ ] Whip Hose
- [ ] 360 Degree Swivel
- [ ] TX-SLCI Safety Lock Cables
- [ ] Extra Retainer Parts
- [ ] Replacement Needles
- [ ] Replacement Chisels
- [ ] Replacement Pistons (Triplex Scaler)
- [ ] Plugs / Couplers / CP Fittings
- [ ] Would you like a parts print with the tool?

**Notes:** ___________________________________________

**Suggested tool:** __________________________________

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For a **Scaling Hammer / Needle Scaler**, you need to know:

1. [ ] New [ ] Rebuilt

2. Chisel Type / Needle Type ____________________________

3. Handle type (Push Throttle / Lever / Gooseneck / Offset / Long Reach) _________

4. Chisel shank (100 / 200 / 300) ____________________________

5. Describe application and frequency of use ____________________________

6. What tool does the customer currently use? ____________________________

7. Preferred brand / Model No. ____________________________

**Suggested Accessories:**
- [ ] OIL-085 Air Tool Oil
- [ ] 0-R Air Line Lubricator
- [ ] Air Hose
- [ ] Whip Hose
- [ ] 360 Degree Swivel
- [ ] TX-SLCI Safety Lock Cables
- [ ] Extra Retainer Parts
- [ ] Replacement Needles
- [ ] Replacement Chisels
- [ ] Replacement Pistons (Triplex Scaler)
- [ ] Plugs / Couplers / CP Fittings
- [ ] Would you like a parts print with the tool?

**Notes:** ___________________________________________

**Suggested tool:** __________________________________
Pneumatic Tool Qualification Questionnaire

Company Name: ________________________________  Current Customer ☐  New Customer ☐
Contact: ____________________________  Phone: ____________________________
Distributor ☐  End User ☐

For a **Screwdriver**, you need to know:

1. ☐ New  ☐ Rebuilt
2. Configuration of tool (Pistol / Inline)
3. Stall drive / Positive clutch / Adjustable clutch / Auto shut-off
4. Required Torque
5. Reversible / Non-Reversible
6. RPM needed
7. Type of fastener and material to be fastened
8. Describe application and frequency of use
9. What tool does the customer currently use?
10. Preferred brand / Model No.

**Suggested Accessories:**
- OIL-085 Air Tool Oil
- Inline Oiler
- Air Hose: 1/4" & 3/8"
- Whip Hose
- Filter / Regulator & Lubricator
- Balancers
- Plugs / Couplers
- Would you like a parts print with the tool?

**Notes:**

**Suggested tool:**

*KEEP IN MIND:*
A wide torque range (10 in.-lbs – 90 in.-lbs) requires 2 possibly 3 clutch springs. Tools with a close torque range (10 in.-lbs – 25 in.-lbs) have a better accuracy rating, and probably 1 clutch spring.
For a **Tugger / Winch**, you need to know:

1. [ ] New [ ] Rebuilt

2. Capacity of tugger (1100 lb. / 2000 lb. / 4400 lb. / 6600 lb. / 11000 lb.)

3. Long / Short drum (length of cable lift or pull _____ ft.)

4. Manual or Auto brake

5. Drum Guard Y / N

6. Control type - Lever / Pendant

7. Special considerations

8. What tugger / winch does the customer currently use?

9. Preferred brand / Model No.

**Suggested Accessories:**
- [ ] Large Air Hose
- [ ] Large Air Filters
- [ ] Drum Guards
- [ ] Would you like a parts print with the tool?

**Notes:**

**Suggested tool:**